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| **Designation:** | General Manager-Resource Mobilization |
| **Job Department:** | Resource Mobilization |
| **Experience:** | 12+ years |
| **Industry:** | NGO/Development Sector |
| **Qualification:** | Any Post Graduate/Graduate |
| **Employment Status (Permanent/part time/ contractual):** | Permanent |
| **Job Location:** | Mumbai |
| **CTC** | 65,000-75,000 per month |
| **No of Vacancies** | 1 |

**ROLE DESCRIPTION:**

Responsible for Fundraising, Networking. Person needs to work on planning, development, and management of a PSU, CSR, HNI donors to mobilize resources and support accountability of transparent contribution management. And will be responsible for the analysis and management of all fundraising channels and activities, ensuring long-term, flexible and unrestricted resources for CanKids.

**DEPARTMENT DESCRIPTION:**

Resource Mobilization aims at acquiring resources and mobilizes people towards accomplishing the CanKids goals. It lay’s emphasis on towards bringing money, supporters, attention of the media, alliances with those in power, and refining the fundraising channels and activities, ensuring long-term, flexible and unrestricted resources for CanKids.

**COMPETENCIES/ SKILL SET:**

Resource Mobilization aims at acquiring resources and mobilizes people towards accomplishing the CanKids goals. It lay’s emphasis on towards bringing money, supporters, attention of the media, alliances with those in power, and refining the fundraising channels and activities, ensuring long-term, flexible and unrestricted resources for CanKids.

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| **COMPETENCIES/ SKILL SET:**   * Progressively responsible for fundraising & marketing. * Understanding of corporate social responsibility an asset. * Proven skills in information, communication, networking, advocacy and ability to relate to mass media. * Proven ability to effectively manage relationships with private sector and other UNICEF partners. * Knowledge of development issues, strategies, as well as programming policies and procedures in international development cooperation. * Proven ability to conceptualize, innovate, plan and execute ideas, as well as to impart knowledge and teach skills. * Excellent leadership, management and teambuilding skills. |